

FOUNDATION AND INTEGRATION

HOW NOT TO GAMBLE WITH THE BOTTOM LINE — YOUR OPINION

In the words of Stephen Stills, "There's battle lines being drawn. Nobody's right if everybody's wrong."



AREA Annual Conference

June 19-22, 2014

Silver Legacy Resort Casino

407 North Virginia Street | Reno, NV 89501

American Rehabilitation Economics Association
PO Box 19941 • San Diego, CA 92159-9941
Phone: 800.317.2732 or 619.440.2650 • area@gasvcs.net • www.a-r-e-a.org

AREA

2014 CONFERENCE FUNDAMENTALS

After a 7-year hiatus, AREA returns to Reno, Nevada for its 2014 Annual Conference, **'Foundation and Integration – How not to gamble with the bottom line – your opinion.'**

In the words of Stephen Stills, "There's battle lines being drawn. Nobody's right if everybody's wrong."

Foundation: The introductory evidence necessary to establish the admissibility of other evidence. Foundations are the preliminary proof required to admit evidence. An objection to foundation tests the legal sufficiency of the proof offered to qualify the evidence for admission. Such a well focused foundation objection is necessary to allow the judge to evaluate the merits of the disputed evidence, and to allow the opponent a reasonable opportunity to correct the insufficiency.

Integration: An act or instance of combining into an integral whole, pertaining to, or belonging as a part of the whole; constituent or component: *integral parts*; necessary to the completeness of the whole; consisting or composed of parts that together constitute a whole.

Gamble: To lose or squander by taking a chance; venture; risk.

AREA

About "AREA"

American Rehabilitation Economics Association

Established in 1989, AREA has pursued two missions: bringing recognition to the combined use of vocational rehabilitation and economic loss assessment as a distinct discipline, and providing a peer-exchange forum for vocational, economic and rehabilitation experts who practice within this growing field. Our role is to determine the nature and extent of any loss, from a vocational and/or economic perspective. This, in turn, helps the Court in its assessment of damages. AREA supports professional growth by offering opportunities for continuing education at its Annual Conference. AREA also participates in conference sessions held with other vocational, economic and rehabilitation organizations to encourage the sharing of knowledge among related forensic professionals.



BOOT CAMP

Thursday - Check-in 7:30-8:45 am*
Continental breakfast served.

Friday - Administration table open 7:30-8:45 am*
Continental breakfast served.

Administration table open 12:00-1:15 pm*

* Admin. "on call" at 619.302.3257.

INTERMEDIATE BOOT CAMP

Preparing Economic Loss Reports

This intermediate boot camp will focus on preparing the earnings analyst to understand and present the essential components of basic, science-based economic loss reports. Emphasis is on using available economic and vocational evidence to construct a solid loss assessment report. The boot camp emphasizes report preparation, beginning with identification of all resources relied on, the basis for an earnings outlook, the preparation of damage spreadsheets, the calculation of present value, the explanatory narrative, and an effective presentation.

PRESENTER: J. Herbert Burkman PhD
J. Herbert Burkman & Associates,
an Economics Consulting Firm

ADVANCED BOOT CAMP

The Practice of Clinical Judgment: Developing Vocational and Economic Assumptions Related to the Evaluation of Self-Employed Persons

This advanced boot camp will include a morning session involving the dissection of personal and small business tax returns to extrapolate demonstrated earnings in self-employment. (Steve Clapp)

Subsequent sessions will segue from this baseline information to application of (1) demonstrated self-employment earnings versus (2) earning capacity in the open and competitive labor market. The audience will participate interactively, while being guided through the process of clinical judgment in electing base-line assumptions, compilation of supporting evidence for the assumptions and methodology, and application to present value tables for both (1) and (2). Time permitting there may be discussion regarding the present value calculations for Life Care Plans/future medical care costs. (Lisa Clapp and Steve Clapp)

PRESENTERS: Steve Clapp BS
Personal and Small Business Tax Accountant
SPC Consulting

Lisa Clapp MA CRC CEA
Arizona Vocational Consulting & Forensic Services Inc.



THURSDAY, JUNE 19th

STARTS PROMPTLY AT 9:00 AM UNTIL 5:00 PM

9:00-10:30 am IN SESSION

10:30-10:45 am REFRESHMENT BREAK

10:45 am-12:00 pm IN SESSION

12:00-1:30 pm LUNCH ON YOUR OWN

1:30-3:15 pm IN SESSION

3:15-3:30 pm REFRESHMENT BREAK

3:30-5:00 pm IN SESSION

FRIDAY, JUNE 20th

STARTS PROMPTLY AT 9:00 AM UNTIL 12:00 PM

9:00-10:30 am IN SESSION

10:30-10:45 am REFRESHMENT BREAK

10:45 am-12:00 pm IN SESSION

12:00-1:00 pm LUNCH ON YOUR OWN



Schedule at a Glance - MAIN CONFERENCE

Friday - Check-in 12:00-12:45 pm.*

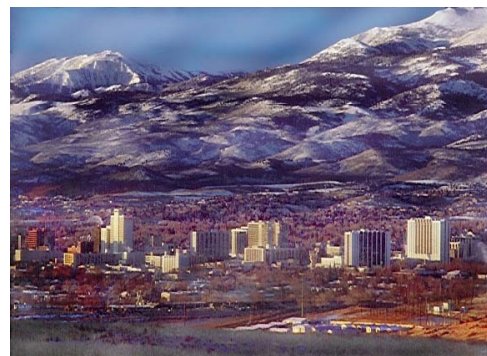
Saturday - Administration table open 7:30-9:00 am.*

Continental breakfast served.

Sunday - Administration table open 7:30 am 'til conclusion of Conference.

Continental breakfast served.

* Admin. "on call" at 619.302.3257.



FRIDAY, JUNE 20th

1:00 pm - 1:15 pm

Opening Remarks and Welcome

1:15 pm - 2:45 pm

SESSION 1

Medical Evidence and Residual Functional Capacity

Sonia Paquette

OTD OTR/L CPE ABVE-D

(1.5 CEUs)

2:45 pm - 3:00 pm

Refreshment Break

3:00 pm - 4:30 pm

SESSION 2

Core Variables in Earning Capacity Assessment

Rick Robinson

PhD LMHC CRC CVE CLCP ABVE-D NCC

Robinson Work Rehabilitation

(1.5 CEUs)

4:30 pm - 5:30 pm

SESSION 3

Following the Money

Jennie M. McNulty CPA MBA

Vavoulis Weiner & McNulty LLC

(1.0 CEU)



SATURDAY, JUNE 21st

8:45 am - 9:00 am

Conference Reconvenes /
Group Activities

9:00 am - 10:15 am

SESSION 4

Understanding Worklife Expectancy

Anthony Gamboa Jr. PhD MBA

Vocational Economics Inc.

(1.25 CEUs)

10:15 am - 10:30 am

Refreshment Break

10:30 am - 11:45 pm

SESSION 5

The Dollar Value of a Day

Edward Foster PhD

Foster Economics

(1.25 CEUs)

11:45 am - 1:00 pm

Lunch on your own

1:00 pm - 2:30 pm

SESSION 6

WLE Tables Panel / Q&A

Anthony Gamboa Jr. PhD MBA

Edward Foster PhD

Moderator: George Barrett

MBA MSRC CRC CVE

(1.5 CEUs)

2:30 pm - 2:45 pm

Refreshment Break

2:45 pm - 4:15 pm

SESSION 7

Income and Net Worth Analysis for Punitive Damages Testimony

Nicholas Briscoe MS CVA CEA

Mark Cohen MS CEA

Cohen | Volk Economic Consulting Group

(1.5 CEUs)

4:15 pm - 5:00 pm

SESSION 8

Review of Ethical Principles as Applied to Establishing Vocational and Economic Losses

Neil Bennett MEd CRC CDMS

Judith Parker MEd FVE CDMS ABVE-D CLCP

OSC Vocational Systems Inc.

(.75 Ethics CEUs)

SATURDAY

5:30 pm - 7:30 pm

PRESIDENT'S RECEPTION

SUNDAY, JUNE 22nd

9:00 am - 12:30 pm

½-HOUR BREAK FOR 11 AM CHECKOUT

SESSION 9

Integrating Ethical Analytic Approaches to Establishing Vocational and Economic Losses

John Berg MEd CRC CDMS ABVE

Vocational Consulting Inc.

(3.0 CEUs, incl. .25 Ethics CEUs)

12:30 pm - 1:30 pm

**A NO-HOST BAG LUNCH CAN BE
ARRANGED FOR YOU UPON REQUEST.**

ANNUAL BUSINESS MEETING

1:30 pm - Conference Conclusion

Friday, June 20th - MAIN CONFERENCE

Check-in 12:00-12:45 pm*



* Admin. "on call" at 619.302.3257.

WELCOME ... 1:00 PM - 1:15 PM

Opening Remarks and Welcome

Jeroen Walstra, President

SESSION 1 ... 1:15 PM - 2:45 PM

Medical Evidence and Residual Functional Capacity

- Medical and functional determinants of gainful employment.
- Models of disability: biomedical and biopsychosocial, with specific review of the International Classification of Functioning from the WHO.
- Current approach to determining work disability: medical expertise, including medical impairment guidelines and ratings; disability duration guidelines; functional capacity evaluations.
- Concept of risk, tolerance, and capacity.
- Pain and its influence on function.
- Implications for earning capacity determination.

PRESENTER: Sonia Paquette OTD OTR/L CPE ABVE-D
(1.5 CEUs)

2:45 pm - 3:00 pm ... REFRESHMENT BREAK



SESSION 2 ... 3:00 PM - 4:30 PM

Core Variables in Earning Capacity Assessment

Vocational evaluation is a complex process requiring assessment not only of the individual, but also of the labor market. Within the interaction between the person and the labor market rests the unique vocational potential that each individual possesses. In forensic vocational evaluation, conclusions regarding this interaction must have an adequate foundation that can be testified to within a "reasonable degree of vocational certainty." This program will link forensic vocational evaluation methodology with essential elements for building a solid foundation to support forensic conclusions. The presentation will provide a brief summary of the evaluation models that have been published for this purpose. The issue of variability in vocational assessment and research conducted to identify key variables for assessment will be discussed. The lecture will round out with a discussion of the Vocational and Rehabilitation Assessment Model (VRAM) which is an empirically derived structural model of vocational assessment. Attendees will be provided multiple handouts to include the VRAM model, research bibliography, and research abstract of findings.

PRESENTER: Rick Robinson PhD LMHC CRC CVE CLCP ABVE-D NCC
Robinson Work Rehabilitation
(1.5 CEUs)

SESSION 3 ... 4:30 PM - 5:30 PM

Following the Money

There are two types of tracing methods that can be performed in family law cases. Direct tracing involves the basic concept of "following the money." The objective is to track one asset to another, searching for any concealed assets and identifying all assets in a marital estate. The other tracing method involves dividing a comingled account into separate funds (*i.e.*, a separate inheritance deposited into a joint checking account used for community property expenses). Both forms of tracing require accumulating, analyzing and presenting large amounts of data in a comprehensive, compelling and concise format. This presentation will demonstrate the various methods and techniques utilized in order to uncover hidden assets or trace separate property in a comingled account.

PRESENTER: Jennie M. McNulty CPA MBA
Vavoulis Weiner & McNulty LLC
(1.0 CEU)

Saturday, June 21st - MAIN CONFERENCE

Administration table open 7:30-9:00 am*
Continental breakfast served.

* Admin. "on call" at 619.302.3257.

8:45 AM - 9:00 AM

Conference Reconvenes Group Activities

Neil Bennett and Judith Parker, Conference Co-Chairs

SESSION 4 ... 9:00 AM - 10:15 AM

Understanding Worklife Expectancy

Dr. Gamboa is a frequent speaker to professional groups interested in the economics of disability. Dr. Gamboa pioneered work in the area of assessing loss of earning capacity for infants, children, and persons with mild traumatic brain injury. He developed the first worklife expectancy tables for persons with a disability in 1987.

The New Worklife Expectancy Tables are in their seventh revision.

PRESENTER: Anthony Gamboa Jr. PhD MBA
Vocational Economics Inc.

(1.25 CEUs)

10:15 AM - 10:30 AM ... REFRESHMENT BREAK

SESSION 5 ... 10:30 AM - 11:45 AM

The Dollar Value of a Day

Exploration of the research and methodology involved in compiling *The Dollar Value of a Day*, including (1) the new calculations for self-consumption of household services in the 2011 edition (how they are calculated and their virtues and flaws) and (2) the use of less traditional categories: caring and helping; leisure time; sleeping (nighttime protective services).

PRESENTER: Edward Foster PhD
Foster Economics

(1.25 CEUs)

11:45 AM - 1:00 PM ... LUNCH ON YOUR OWN

SESSION 6 ... 1:00 PM - 2:30 PM

WLE Tables Panel / Q&A

Questions and Answers relating to Session 4 (The New Worklife Expectancy Tables) and Session 5 (The Dollar Value of a Day).

PANELISTS: Anthony Gamboa Jr. PhD MBA
Vocational Economics Inc.

Edward Foster PhD
Foster Economics

MODERATOR: George Barrett MBA MSRC CRC CVE
Brookshire Barrett & Associates LLC

(1.5 CEUs)

2:30 PM - 2:45 PM ... REFRESHMENT BREAK

SESSION 7 ... 2:45 PM - 4:15 PM

Income and Net Worth Analysis for Punitive Damages Testimony

Expert witness testimony is sometimes needed in business damages cases, employment discharge/harassment cases and some personal injury cases at the very end of trial once a jury has come back with a plaintiff verdict with punitive damages. The expert would testify on the net worth of the defendant (company or individual) and some other financial metrics. This topic will be discussed ... how to evaluate the defendant's net worth and financial metrics, documentation to request for the analysis, and what to expect in cross and direct examination.

PRESENTERS: Nicholas Briscoe MS CVA CEA
Mark Cohen MS CEA
Cohen | Volk Economic Consulting Group

(1.5 CEUs)



Saturday, June 21st (continued)

MAIN CONFERENCE

Sunday, June 22nd

MAIN CONFERENCE

Administration table open 7:30 am to Conference conclusion.
Continental breakfast served.

SESSION 8 ... 4:15 PM - 5:00 PM

Review of Ethical Principles as Applied to Establishing Vocational and Economic Losses

A review of the foundations of Ethical and Professional Behaviors with an introduction of general principles of Ethical dilemma identification and resolution, including introduction and examples of situations that Economists and Vocational Experts may face when evaluating the economic loss of Human Beings. These concepts will be utilized in greater detail in Sunday's session on Integrating Ethical Analytic Approaches to Establishing Vocational and Economic Losses.

PRESENTERS: Neil Bennett MEd CRC CDMS
Judith Parker MEd FVE CDMS ABVE-D CLCP
OSC Vocational Systems Inc.

(.75 Ethics CEUs)

5:00 PM - 5:30 PM ... INTERMISSION

5:30 PM - 7:30 PM

PRESIDENT'S RECEPTION

*Back Patio, Rum Bullions Island Bar
at the Silver Legacy*



SESSION 9 ... 9:00 AM - 12:30 PM

WITH ½-HOUR BREAK FOR 11:00 AM CHECKOUT

Integrating Ethical Analytic Approaches to Establishing Vocational and Economic Losses

Lecture and small group discussions to develop "approaches, including the topics of contributing speakers" to a vocational analysis where economic damages claims are often central to the assignment. This will include breakout tables in small groups, to facilitate review of case hypotheticals, and discussion of alternate foundational methodologies and what/why they chose such and general outcome probabilities. Ethical implications of all scenarios will be included.

PRESENTER: John Berg MEd CRC CDMS ABVE
Vocational Consulting Inc.

(3.0 CEUs, incl. .25 Ethics CEUs)

12:30 PM - 1:30 PM

ANNUAL BUSINESS MEETING

A NO-HOST BAG LUNCH CAN BE ARRANGED FOR YOU UPON REQUEST.

- ASK IT BASKET
- 2014 CONFERENCE CRITIQUE
- 2015 CONFERENCE BRAINSTORM

NOTES:

Hotel Information



The Silver Legacy Resort Casino is located at:

407 N. Virginia Street
Reno, NV 89501
800-687-7733
775-329-4777

All boxes, packages, overnight mail, and faxes are received

and stored at the Silver Legacy Executive Business Center (Fax 775-325-7474). A nominal charge is levied for these services. The Business Center can also arrange for the shipping of individual boxes and material after the Conference. A detailed price list can be requested at any time.

HOTEL PRICING

A block of rooms has been reserved for AREA Conference attendees at a rate of **\$79/weekday night*** and **\$109/weekend night*** for a single/double room (additional \$10/person up to a max of 4 per room), subject to availability at the time the reservation is made. **These special room rates are effective until 5:00 PM Monday, May 19, 2014** (or until the group block is sold out, whichever comes first) and are available for dates 1 day before (June 18) and 1 day after (June 23) the official dates of our conference (June 19-22). All rates are subject to a non-commissionable \$10 per room per night resort fee and a City of Reno mandated facility fee of \$2 per room per night. (The resort fee provides guests with round-trip airport shuttle service 19 hours/day, both covered valet and covered self parking, unlimited local and toll free 800 phone calls, in-guest room and meeting space wireless internet, in-room guest coffee pot, admission to the health spa and boarding pass printing at the Bell Desk or Concierge Desk.) *Rates and resort fee are subject to a Washoe County room tax, currently at 13.5%. All taxes and fees are subject to change. Saturday night arrivals are not available; guests must arrive on Friday night in order to receive a Saturday night stay over.

HOTEL RESERVATIONS

Reservations should be made directly to the Silver Legacy Resort Casino's **GROUP Reservations Department at 800-687-8733**. Be sure to request our GROUP code of **RHAB614**. **Reservations must be made by 5:00 PM Monday, May 19, 2014**, in order to be guaranteed receiving the above-noted room rates. **Reservations received after 5:00 PM May 19, 2014 will only be accepted on a space and rate availability basis.**

Transportation to / from the Airport

RENO-TAHOE INTERNATIONAL AIRPORT is conveniently located in downtown Reno at 2001 E. Plumb Lane, Reno, NV 89502.

Taxicabs and Limousines: The Airport is within a 10-minute cab or limo ride of all the major hotels in the area. Taxi and limousine services are provided by [these companies](#) and are available to customers on-site. The passenger waiting area for taxis and limousines is located outside of the D Doors located North of Baggage Claim.

Airport Shuttle: Paid Shuttle Service is provided by [these companies](#). The Airport Mini Bus counter can be found inside the A and B Doors located West of Baggage Claim. North Lake Tahoe Express is near Door C and South Tahoe Express is located adjacent to Door D in Baggage Claim. **Complimentary Hotel Shuttles** run every 15 minutes to the Silver Legacy and stop along the curb, outside the D Doors located North of Baggage Claim, to pick up passengers. When you see your shuttle, please approach the vehicle and board. *Be advised the shuttle may not stop in front of you.*

City Bus: Service is provided by RTC Ride between the airport and downtown Reno. The city bus pick-up and drop-off location is at the north end of the center curb, outside of Baggage Claim. Please follow the directional signs posted. Bus Route 19, which includes a stop at the Reno-Tahoe International Airport, operates Monday through Friday. The bus schedule to and from the airport, is posted at the bus stop, as well as in baggage claim, adjacent to the Regional Information Booth. Airport guests interested in specific route information can contact RTC Customer Service for assistance at (775) 348-RIDE (7 days a week from 7:00 am to 7:00 pm) or visit their website at www.rtcwashoe.com.

Automobile Rental: There are 9 rental agencies with offices on the lower level of the airport. Check with each company for rates. [Click here](#) to view rental car company contact information.



Around About Town

Nugget Country Crossroads

<http://www.janugget.com/>

June 13-16, 2014

Where: John Ascuaga's Nugget

Scheels Running Club

<http://www.scheelscommunity.com/events/>

June 20, 2014—6:30 PM to 8:00 PM

PRCA (Prof. Rodeo Cowboys Assn) Xtreme Bulls

June 19, 2014—7:00 PM to 10:00 PM

Reno Rodeo

"The Wildest, Richest Rodeo in the West"

June 19-28, 2014

<http://www.renorodeo.com/>

Where: Reno-Sparks Livestock Events Center

Reno Street Food Party in the Park

<http://www.renostreetfood.com/>

June 20, 2014—5:00 PM to 9:00 PM

Where: Idlewild Park

Great Eldorado BBQ, Brews & Blues Festival

Celebrating 19 years of Amazing BBQ, Brews and Blues!

<http://www.eldoradoreno.com/>

June 20-21, 2014

Where: Virginia Street (in front of the Eldorado Hotel)

Adventure Sports Week

<http://www.adventuresportsweektahoe.com/>

June 20-29, 2014

Where: Tahoe City

Downtown Reno (RWMA) Wine Walk 2014

<http://renoriver.org/?features=wine-walk>

June 21, 2014—2:00 PM to 6:00 PM

Where: The Riverwalk District

Nevada Humanities Chautauqua

<http://www.nevadahumanities.org/programs/nevada-humanities-chautauqua>

June 22-26, 2014

Where: Robert Z. Hawkins Amphitheater
Bartley Ranch Park

Reno Rockabilly Riot

June 26-29, 2014

Where: John Ascuaga's Nugget

Creative Coalition Artwalks

<http://creativecoalitionreno.com/>

June 27, 2014—5:00 PM to 9:00 PM

[Click here](#) for the Reno Tahoe Events Calendar:

<http://www.visitrenotahoe.com/reno-tahoe/what-to-do/events>

Also visit THE CITY OF RENO website at:

<http://reno.gov/>



Also visit THE RIVERWALK DISTRICT website at:

<http://renoriver.org/>

Entertainment and Nightlife at the Eldorado Hotel Casino:

<http://www.eldoradoreno.com/>

Entertainment and Nightlife at John Ascuaga's Nugget:

<http://www.janugget.com/>

PUBLIC TRANSPORTATION:

The Regional Transportation Commission (RTC) provides public transportation in Reno. Visit rtcwashoe.com for routes, schedules and fare information. Call 775-348-RIDE to speak with RTC Passenger Services, 7 days a week, 7 am to 7 pm.

RTC RIDE operates 29 bus routes originating at either the RTC 4th Street Station in downtown Reno, at RTC CENTENNIAL PLAZA transit center in downtown Sparks, or at the Meadowood Mall transfer center.

RTC SIERRA SPIRIT will take you from the University of Nevada, all around downtown and back—FREE! The service operates every 10 minutes, every day, from 7 am to 7 pm.

RTC INTERCITY is an express weekday commuter bus service between Reno and Carson City.

History of Reno

In 1859, Charles Fuller built a log bridge across the Truckee River and charged a fee to those who passed over it on their way to Virginia City and the gold recently discovered there. Fuller also provided gold-seekers with a place to rest, purchase a meal, and exchange information with other prospectors. In 1861, Myron Lake purchased Fuller's bridge, and with the money from the tolls, bought more land, and constructed a gristmill, livery stable, and kiln. When the Central Pacific Railroad reached Nevada from Sacramento in 1868, Lake made sure that his crossing was included in its path by deeding a portion of his land to Charles Crocker (an organizer of the Central Pacific Railroad Company), who promised to build a depot at Lake's Crossing. On May 9, 1868, the town site of Reno (named after Civil War General Jesse Reno) was officially established. Lake's remaining land was divided into lots and auctioned off to businessmen and homebuilders.

The Lake Mansion is one of Reno's oldest surviving homes. Built in 1877 by William Marsh and purchased by Lake in 1879, the Lake Mansion originally stood at the corner of California and Virginia Streets. In 1971, it was moved to save it from demolition and today the Lake Mansion serves as a small museum on the corner of Arlington Avenue and Court Street.

At the turn of the century, Nevada Senator Francis Newlands played a prominent role in the passage of the Reclamation Act of 1902. The Newlands Reclamation Project diverted Truckee River water to farmland east of Reno, prompting the growth of the town of Fallon.

The residence of Francis Newlands, built in 1889, is one five National Historic Landmarks in Nevada.

Because Nevada's economy was tied to the mining industry and its inevitable ups and downs, the state had to find other means of economic support during the down times. Reno earned the title "Sin City" because it hosted several legal brothels, was the scene of illegal underground gambling, and offered quick and easy divorces.

Nystrom House, built in 1875 for Washoe County Clerk John Shoemaker, is also significant for its role as a boardinghouse during Reno's divorce trade in the 1920s. The Riverside Hotel, designed by Frederic DeLongchamps, was built in 1927 specifically for divorce-seekers and boasted an international reputation.



In 1927, in celebration of the completion of the Lincoln Highway (Highway 50) and the Victory Highway (Highway 40), the state of California built the California Building as a gift for the Transcontinental Exposition, held at Idlewild Park.

The Mapes Hotel was built in 1947 and opened for business on December 17th of that year. It was the first high-rise built to combine a hotel and casino, providing the prototype for modern hotel/casinos. The building went vacant on December 17, 1982, 35 years to the day after it opened. The Reno Redevelopment Agency acquired the property in 1996, and sought a developer to revitalize the building. After four years of failed attempts to find a cost-effective way to save the structure, the Mapes was demolished on January 30, 2000.

This brief history of Reno highlights only a few of the many treasures that make up the unique history of "The Biggest Little City in the World." To own an historic property is to own a piece of a shared history. Because the craftsmanship and fabrication processes that created them are no longer available, historic structures are nonrenewable resources and rely upon the efforts of their owners to ensure they survive into the future.

[Annexation History Map](#) (PDF)

[Age of Structures Map](#) (PDF)

[Growth of Reno 1868 to 1928](#) (PDF)

[Powning Addition Map](#) (PDF)

Conference Registration

Registration fees apply to the individual and cannot be shared among people from the same firm or company. To qualify for the AREA member registration fees, you must be a member of AREA when you register for and attend the Conference or *enclose a completed membership application with full payment (*subject to membership approval). Please note registrations for the Boot Camp are not included in the Main Conference registration fee.

EARLY-BIRD REGISTRATION DEADLINE

The early-bird registration deadline is Friday, May 30, 2014. All registrations *received* on or before May 30th will be eligible for early-bird rates which must be paid in full by the May 30th deadline.

REGISTRATION CONFIRMATION

All registrants will receive confirmation of registration via email. If you do not receive confirmation from AREA, please contact the AREA office at 800.317.2732 or 619.440.2650. **Attendees are encouraged to bring laptops. Conference materials will only be provided to attendees on a THUMB DRIVE unless otherwise requested.**

AREA CONFERENCE CANCELLATION POLICY

Cancellations must be made in writing and emailed or mailed to the AREA office *for receipt* according to the schedule below. There are no refunds for no-shows. If you are unable to attend the Conference, you may designate a substitute to fill your spot. The registration fee will be adjusted based upon the substitute's member status. Onsite substitutions will be assessed a \$50 administrative fee. *Requests for refunds of room reservations must be made directly with the Silver Legacy Resort Casino or the hotel where you are staying.*

Refund Schedule:

ON OR BEFORE FRIDAY MAY 30—Full refund
BETWEEN MAY 30 AND JUNE 9—Full refund less \$75
AFTER JUNE 9—No refund

Send refund requests to:

American Rehabilitation Economics Association
PO Box 19941
San Diego, CA 92159-9941
T: 800.317.2732; 619.440.2650
E: area@gasvcs.net
F: 619-839-3817

Continuing Education Credit

Application will be made for up to 13.5 contact hours (including 1.0 ethics credit) for the main conference and up to 8.75 for the boot camp for the following credentials:

- ABVE
- CCM
- CDMS
- CLCP
- CRC
- CVE

CEUs will also be available for AREA's CEA/CRE credentials.

AREA will apply for **1.0 ethics credit** from CRCC and CDMSC for Sessions 8 and 9 of the main conference.

IMPORTANT REMINDER: As of August 2010, those holding a CEA and/or CRE must attend at least one (1) AREA conference every three (3) years in order to recertify. *Upon written request, CEAs and CREs may ask for a one-time one-year extension of this requirement for a fee of \$100.*

AREA's History and Purpose

Established in 1989, AREA has pursued two missions: bringing recognition to the combined use of vocational rehabilitation and economic loss assessment as a distinct discipline, and providing a peer-exchange forum for vocational, economic and rehabilitation experts who practice within this growing field.

Currently, AREA is the only international certifying body that has the unique blend of professions in loss assessment. Additionally, it is the first to establish a Registry of both Forensic Vocational and Forensic Economic Experts.

As forensic experts, AREA members offer opinion and testimony in a wide variety of cases. Often they involve some type of injury, which has resulted in an alleged loss of earnings or loss of earning capacity.

Our role is to determine the nature and extent of any loss, from a vocational and/or economic perspective. This, in turn, helps the Court in its assessment of damages.

Economic and vocational experts identify what the person could have earned prior to the incident, compared to what they are likely to earn following the incident. Economic experts calculate the value of those earnings over time, so the difference, if any, between the two income streams is clearly understood. Those who act as vocational/economic experts blend the two disciplines, and offer testimony in both arenas.

Personal injury, medical malpractice, product liability, wrongful death, wrongful termination, and discrimination in employment form the bulk of the cases evaluated for vocational and economic loss by AREA members. Life care planning, marital dissolution, Social Security disability, maritime, railroad, ADA, and workers compensation casework are additional member specialties. www.a-r-e-a.org

Foundation and Integration

SILVER LEGACY RESORT CASINO - RENO, NEVADA • JUNE 19-22, 2014

BADGE/LIST INFORMATION. Limit degree/credentials to 12 characters. *(Please print or type)*

FIRST NAME	MIDDLE INITIAL	LAST NAME	HIGHEST DEGREE/CREDENTIALS
PROFESSIONAL TITLE		COMPANY NAME	
ADDRESS		CITY	
STATE/PROVINCE	ZIP/POSTAL CODE	COUNTRY (if not U.S.)	
PHONE	FAX		
E-MAIL		FIRST NAME FOR BADGE	

Conference materials will only be provided to attendees on a THUMB DRIVE unless otherwise requested here: _____

Attendees are encouraged to bring laptops. SPECIAL NEEDS? Let us know & we will do our best to accommodate you: _____

Check all boxes for which CEU's are requested: ☐ ABVE ☐ CCM ☐ CDMS ☐ CEA/CRE ☐ CLCP ☐ CRC ☐ CVE

CONFERENCE REGISTRATION *To qualify for the AREA member registration fees, you must be a member of AREA when you register for and attend the Conference, or include a completed membership application & make full payment herewith. *Subject to membership approval.

Early Bird Registration

No later than 05/30/14

After 05/30/14

[Click here](#) for complete AREA membership information.

AREA Member* ☐ \$275..... ☐ \$325
 Non-Member ☐ \$350..... ☐ \$400

NEW! [Click here](#) to pay your conference registration fees through PayPal.

BOOT CAMP REGISTRATION The Boot Camp is NOT included in the Main Conference registration fee.

Please indicate which Boot Camp session you wish to attend: ☐ Intermediate—Preparing Economic Loss Reports
☐ Advanced—The Practice of Clinical Judgment: Developing Vocational & Economic Assumptions Related to the Evaluation of Self-Employed Persons

Early Bird Registration

No later than 05/30/14

After 05/30/14

AREA Members and Non-Members ☐ \$450..... ☐ \$500

DISCOUNTS AVAILABLE! **Members** registering for both Main Conference AND Boot Camp: **Deduct \$150** from total registration fee.
Non-members registering for both Main Conference AND Boot Camp: **Deduct \$50** from total registration fee.

PAYMENT INFORMATION Make checks payable to "AREA." **NEW!** Credit cards payments now accepted through PayPal.

Refund Policy: Cancellations must be made *in writing* and emailed or mailed to the AREA office *for receipt* according to the following schedule. There are no refunds for no-shows. *Any requests for refunds of room reservations must be made directly with the hotel at which you are staying.*

On or before May 30, 2014 • Between May 30 and June 9, 2014 • After June 9, 2014
 FULL REFUND REFUND LESS \$75 NO REFUND

Step 1: EMAIL OR FAX COMPLETED REGISTRATION FORM TO: area@gasvcs.net • FAX 619.839.3817

Step 2: MAIL YOUR CHECK OR MONEY ORDER TO: "AREA," PO BOX 19941, SAN DIEGO, CA 92159-9941
 or PAY ONLINE THROUGH PAYPAL